

GOING GRAVITAS

October 2021

GREETINGS Thank you for joining us for the 3rd edition of the Going Gravitas newsletter. We trust you will find this newsletter informative as we discuss our team's involvement in the recent months across various industries.

We are tremendously fortunate to have the continued support of truly incredible companies, investors, and leaders who collectively create the social fabric of the Canadian and global growth capital markets. We look forward to continuing to support trusted and driven management and founders focused on disrupting their respective industries and sectors.

GRAVITAS SECURITIES' VIRTUAL CONFERENCES

Over the past few months, Gravitas Securities pivoted to a virtual model due to the ongoing pandemic and held four virtual conferences. We covered topics ranging from food, technology, to healthcare. Our conferences featured many close partners of the firm that we are proud to work with.

APPETITE FOR DISRUPTION JUNE 17TH

The Appetite for Disruption virtual conference discussed the quickly growing and changing food industry. With COVID-19, the desire for subscription and delivery-based meal options have been greatly accelerated. Moreover, meat alternatives and vegan food continue to be adopted more frequently. The conference featured companies including Above Food, General Assembly (TSXV: GA), Carbone Restaurant Group, and others.



CLEAN, GREEN AND LEADING THE SCENE

JULY 15TH

The Clean, Green and Leading the Scene virtual conference featured a number of environmental, social, and governance (ESG) companies that are changing the way business is done in the modern day. The companies pride themselves on their positive influence in their respective communities, whether that be through developing innovative batteries, mitigating their impact on the environment, or making revolutionary clean energy technology. Some of these companies include Exro Technologies (TSX: EXRO), CEMATRIX (TSXV: CVX), Nano One (TSX: NANO), Zinc8 Energy (CSE: ZAIR), Delta CleanTech (CSE: DELT), and more.

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CLEAN, GREEN & LEADING THE SCENE
VIRTUAL ESG CONFERENCE

REGISTER NOW:
bit.ly/GravitasESG2021

Thursday
July 15th
2021

8:30 AM PDT
SIGN IN

8:45 AM PDT
OPENING REMARKS
BLAYNE CREED

12:30 PM PDT
CLOSING REMARKS
KIA BESHARAT

For more information email:
shaloulakos@gravitassecurities.com

CANARY Biofuels CEMATRIX Delta CleanTech EXRO nanoOne ProStar ZINC8

TITANS OF TECH

AUGUST 19TH

The Titans of Tech virtual conference discussed companies that are on the cutting edge of technology in their respective sectors, such as Brüush, EMERGE Commerce (TSXV: ECOM), Luckbox (TSXV: LUCK), Pineapple Financial, FansUnite (CSE: FANS), AgriFORCE (NASDAQ: AGRI), EQIBank, and others. Whether it be through software or hardware, the adoption of technology is an absolute necessity for survival, let alone progress.

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TITANS OF TECH

REGISTER NOW:
<https://bit.ly/TitansofTech2021>

Thursday, August 19th, 2021

8:30 AM PDT | SIGN IN

8:45 AM PDT | OPENING REMARKS

2:00 PM PDT | CLOSING REMARKS
KIA BESHARAT

For more information email:
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AgriFORCE BRÜUSH EMERGE EQIBank FANSUNITE hank LUCKBOX Pineapple VICTORY SQUARE XS FINANCIAL

HEALTH REIMAGINED

SEPTEMBER 16TH

The Health Reimagined virtual conference featured companies including but not limited to Wellteq (CSE: WTEQ), Mednow (TSXV: MNOW), Enveric Biosciences (NASDAQ: ENVB), Reliq Health (TSXV: RHT), and Xybion. These companies are changing the healthcare industry today – disrupting and pushing the envelope forward in healthcare.

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HEALTH REIMAGINED

Thursday, September 16th, 2021

REGISTER NOW:
<https://bit.ly/HealthReimagined2021>

8:30 AM PDT
SIGN IN

8:45 AM PDT
OPENING REMARKS

12:30 PM PDT
CLOSING REMARKS, KIA BESHARAT
SENIOR MANAGING DIRECTOR & FOUNDER

For More Information Email:
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BookJane Enveric Bio Mednow.ca RELIQ HEALTH wellteq wesana Xybion

CARBONE RESTAURANT GROUP

(TSXV: CRG RESERVED)

Carbone Restaurant Group (TSXV: CRG Reserved) is an industry-leading restaurant group with a portfolio of various ghost kitchen brands, quick-service franchises, and robotic restaurant concepts. The company utilizes data-driven insights underpinned by rigorous market research to deploy new and innovative restaurant concepts that can scale rapidly with the support of Carbone Restaurant Group's global network of strategic partners.



On July 8th, Carbone Restaurant Group successfully [closed a \\$2.5M financing](#). The company has also recently pivoted towards a model that will enable Carbone Restaurant Group to rapidly ramp up its quick service brick and mortar franchises, robotic restaurants, and ghost kitchens, while maintaining its focus on quality, customization, and convenience. Recent partnerships with companies such as [Modern Meat](#) and [Piestro](#) continue to fuel Carbone Restaurant Group's robust growth strategy.

FANSUNITE ENTERTAINMENT

(CSE: FANS) (OTCQX: FUNFF)

FansUnite Entertainment (CSE: FANS) is a global sports and entertainment company, focused on technology related to regulated and lawful online gaming and other products. In August, FansUnite was [granted UK gambling licenses](#) for their Business-to-Business (B2B) and Business-to-Customer (B2C) businesses. They also recently [signed multiple data provider partnerships for their Chameleon B2B platform](#).



FANSUNITE

FansUnite also looks to acquire technology platforms and assets with high growth potential in new or developing markets. With their recent close of a heavily oversubscribed [\\$25M financing](#), where Gravitas Securities served as a Co-lead Agent, they are on their way to making more technology acquisitions.

XYBION CORPORATION

(TSXV: XYBN RESERVED)

Xybion Corporation (TSXV: XYBN Reserved) is a leading life sciences software company serving more than 160 customers worldwide. Through intelligently designed systems and business processes, they help companies become more efficient, reduce costs, and manage compliance, regulatory adherence, and risk.



Xybion [closed on a \\$2.2M financing](#) and entered into a definitive agreement with Gravitas One Capital (TSXV: GONE.P). Gravitas Securities served as a syndicate member in the reverse takeover (RTO) financing. The company is expected to list on the TSX Venture Exchange (TSXV) in November this year.

GRAVITAS II CAPITAL CORP.

(TSXV: GII.P)

Gravitas II Capital closed a successful initial public offering of \$2.7M, following an oversubscribed seed round financing. The CPC currently has over \$3M in cash and is seeking a high-growth and disruptive stage target.



ENVERIC BIOSCIENCES

(NASDAQ: ENVB)

Enveric Biosciences (NASDAQ: ENVB) formerly "MagicMed", closed their [\\$8.1M private placement offering](#) led by Gravitas Securities and has officially [closed the transaction](#) to be acquired by Enveric Biosciences (NASDAQ: ENVB). Enveric Biosciences is an innovative biotechnology company developing a next-generation mental health and oncology treatment clinical discovery platform, leveraging psychedelic-derived molecules for the mind and synthetic cannabinoids for the body. Gravitas Securities provided a Fairness Opinion on the amalgamation with Enveric Biosciences and will continue to act as their Exclusive Financial Advisor.



PINEAPPLE FINANCIAL

(TSX: MTGE RESERVED)

Pineapple Financial (TSX: MTGE Reserved), a leading Canadian mortgage technology company ([previously Capital Lending Centre](#)) that is breaking the mold by focusing on both the long-term success of brokers and the overall experience of the homeowner, recently exceeded its \$7M target and closed an [oversubscribed \\$9.2M Series A financing round](#), led by Gravitas Securities.



Since inception, Pineapple followed its guiding ethos of high growth innovation driven by profitability. Net income positive from day one, Pineapple has seen tremendous growth over the past year including an over 80% increase in revenue and nearly 100% increase in funded mortgage volume. Looking into the future, Pineapple's leadership is strategically focused on expanding the company's business into new places.

Gravitas Securities is grateful for the opportunity to work with Pineapple as they continue to drive growth and innovation in the Canadian mortgage industry. Click [here](#) to see Pineapple's recent feature on the Toronto Star.

AGRIFORCE GROWING SYSTEMS LTD.

(NASDAQ: AGRI)

AgriFORCE (NASDAQ: AGRI), is an agriculture technology (AgTech) company focused on developing and acquiring agriculture IP that changes the way plant cultivation and processing is done to provide more sustainable and better-quality food, pharmaceuticals, nutraceuticals, plant-based products, and ingredients. AgriFORCE recently entered [a definitive agreement to acquire food production and processing IP from Manna Nutritional Group \(MNG\)](#).



AgriFORCE announced the closing of its initial public offering (IPO) and began trading on the NASDAQ on July 8th, 2021. Gravitas Securities acted as the Exclusive Financial Advisor and Lead Agent on the company's financings prior to the recent IPO. Please see the recent feature of the company's CEO, Ingo Mueller, on BNN Bloomberg [here](#).

HANK PAYMENTS

(PRIVATE)

Hank Payments is a bank-enabled technology platform that acts as a consumer's financial concierge using powerful tools to automate the complexities of personal cash flow management. Hank also provides lenders with visibility into a borrower's available funds and the ability to pay while also enabling workout plans to cure delinquencies and signal when delinquencies may occur within the portfolio so preventive action can be taken. Hank recently [closed a \\$3.1M financing](#), where Gravitas Securities served as a Co-lead Agent.



SAVE THE DATE!

5TH ANNUAL GROWTH CONFERENCE

THURSDAY, MARCH 3RD, 2022

Fairmont Pacific Rim Hotel & Virtually
Vancouver, British Columbia

[See the highlights from our 4th Annual Growth Conference here](#)

Our event is anticipated to include 15 presenting companies, with an expected 350+ active guests in person and virtual, and over 10,000+ prospective virtual interactions. The audience is planned to consist of retail, venture capital, family office, and institutional investors highlighting the very best emerging businesses in the growth space.

HERE'S TO THE SECOND HALF OF 2021!

With the year coming to an end, we look forward to continuing our presence as the trusted advisor and partner to North American growth-stage companies across sectors spanning technology, healthcare, mining/energy, cannabis, and consumer products/industrials. Thank you and we look forward to building upon our success through our partnerships with companies that are pioneering their industries.

Sincerely,

THE GRAVITAS SECURITIES TEAM

GRAVITAS
SECURITIES INC.

[LinkedIn](#) [Website](#)

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