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Gravitas  
Securities Inc

January 2021

# Going Gravitas

## Greetings,

With just two months until Gravitas Securities' 4th Annual Growth Conference, we wanted to take this moment to reflect and share with our associates, friends, and partners about a selection of our highlights in the second half of 2020 and what to expect from the Gravitas Securities team in the coming months.

We are tremendously fortunate to have the continued support of truly incredible companies, investors, and leaders who collectively create the social fabric of the Canadian and global growth capital market.

↓ **Please see below for some of our recent highlights.**



GRAVITAS SECURITIES  
4TH ANNUAL  
GROWTH  
CONFERENCE

**Gravitas Securities' 4th Annual Growth Conference**

This year's Growth Conference will be hosted in-person (with limited capacity due to the ongoing pandemic) at the wonderful Fairmont Pacific Rim Hotel in Downtown Vancouver, and virtually for those from out of town that will be unable to join us in-person.

We look forward to welcoming an eclectic mix of companies and speakers in the sectors of healthcare, technology, gaming, and many more.

→ [Please click here to register](#) and we look forward to seeing you on Thursday, March 4th, 2021!



## **Above Food (TSXV: ABOV Reserved),**

a vertically integrated, high growth, seed-to-fork plant-based platform selling to over 300 customers across 35 countries, closed on an incredible \$40.2M financing that was sole-led by Gravitas Securities.

“Above Food’s strong leadership team coupled with being a vertically integrated, leading plant-based platform makes it a very attractive opportunity for investors,” said Kia Besharat, Senior Managing Director & Head of Capital Markets Origination at Gravitas Securities. “The strong reception and diverse shareholder base secured in the financing is proof of the market demand and the strong value proposition Above Food brings to the table.”



## **Bruush Oral Care (TSXV: BRSH Reserved),**

fresh off a [\\$6.5M Series A financing](#) in September sole-led by Gravitass Securities, announced Kevin Hart joining as a strategic investor and brand ambassador.

"I loved Brüush from the first time I tried it," said Hart. "Our partnership makes a lot of sense given we both are obsessed with smiles, everything about it feels natural and authentic. Aneil and the team encouraged me to lean into my style of humor through the creative. Together, we are going to take Brüush to the next level of growth and break some of the norms of the category while we are at it."

See additional press coverage from [ELLE Canada](#) and watch Kevin Hart give his grandma an electric device that will "[make her feel better than she has ever felt in her life](#)".



## **APOLLO Insurance (TSXV: APLO Reserved),**

Canada's leading online insurance company allowing customers to purchase their policies 24/7, from anywhere and on any device, closed on a landmark \$13.5M Series A financing round. Gravitass Securities led the financing and was joined by [Trisura Group \(TSX: TSU\)](#), an international specialty insurance

provider operating in the surety, risk solutions, corporate insurance, and reinsurance segments of the market, and [Liberty Mutual Insurance](#), a Fortune 100 company that is the sixth largest global property and casualty insurer based on 2019 gross written premium.

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## **FansUnite (CSE: FANS),**

a global sports and entertainment company, focusing on technology related to regulated and lawful online gaming and other related products, closed on a \$13.4M financing sole-led by Gravitas Securities.

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## **MagicMed (CSE: MGIC Reserved),**

preferred partner for pharmaceutical and biotechnology companies to develop and commercialize psychedelic-derived pharmaceutical candidates through the Psybrary™, closed on an upsized and oversubscribed financing for \$8.1M where Gravitas Securities served as lead agent and sole bookrunner. We would like to congratulate Dr. Joseph Tucker, Chief Executive Officer and President, on the successful financing and the addition of the Conscious Fund, a leading global early-stage psychedelic venture fund, as a new partner and investor.



## **Exro Technologies (TSXV: EXRO),**

a clean technology company that has developed a new class of control technology for electric powertrains through the “Coil Driver”, closed on a \$42M financing where Gravitas Securities served as co-lead agents and bookrunners. We are thankful for the opportunity to continue to be Exro’s trusted partners as the company pioneers intelligent control solutions in power electronics to help solve the most challenging problems in electrification.



## **Nano One (TSXV: NNO),**

a patented technology for the low-cost production of high-performance lithium-ion battery cathode materials, closed on an upsized \$14.4M financing where Gravitas Securities served as co-lead agent and joint bookrunner. The successful financing occurs on the back of a [\\$11M financing](#) early in the year in which Gravitas Securities acted as financial advisors. We would like to congratulate the Nano One team as the company continues to change how the world makes battery materials as the world makes the push for a zero-emission future.



## **EMERGE Commerce (TSXV: ECOM),**

after a successful debut onto the TSX Venture Exchange in December 2020, announced the \$16.8M acquisition of truLOCAL, a market leading, direct-to-consumer, locally sourced meat subscription service in Canada and the United States.

"In truLOCAL, we have acquired a profitable market leader in the lucrative food tech space that happens to be one of the fastest growing companies in Canada," said EMERGE Founder and Chief Executive Officer, Ghassan Halazon.

"Throughout the pandemic, online shopping for groceries, and meats in particular, has been a bestselling vertical across both EMERGE and the e-commerce sector at large, sparking our strategic interest in the category, and eventually leading us to the formidable business that is truLOCAL under Marc's leadership."

See additional press coverage from [CBC](#), [Bay Street Bull](#) and [BetaKit](#) on EMERGE's fifth and largest transaction to-date as they continue to acquire and operate niche e-commerce brands across North America.



## **WellteQ (CSE: WTEQ Reserved),**

a leading provider of corporate wellness solutions within Asia Pacific, closed on an oversubscribed private placement of \$9.5M with Gravitas Securities acting as co-lead agent.

"WellteQ is different from many digital health companies in that we already operate in over 30 countries so we're extremely excited to further accelerate our expansion with this growth capital. I'm very grateful for the teams of agents, partners and investors involved or supporting this financing which is a big step towards WellteQ becoming a truly global leader in digital health and wellness," stated Scott Montgomery, WellteQ Chief Executive Officer.

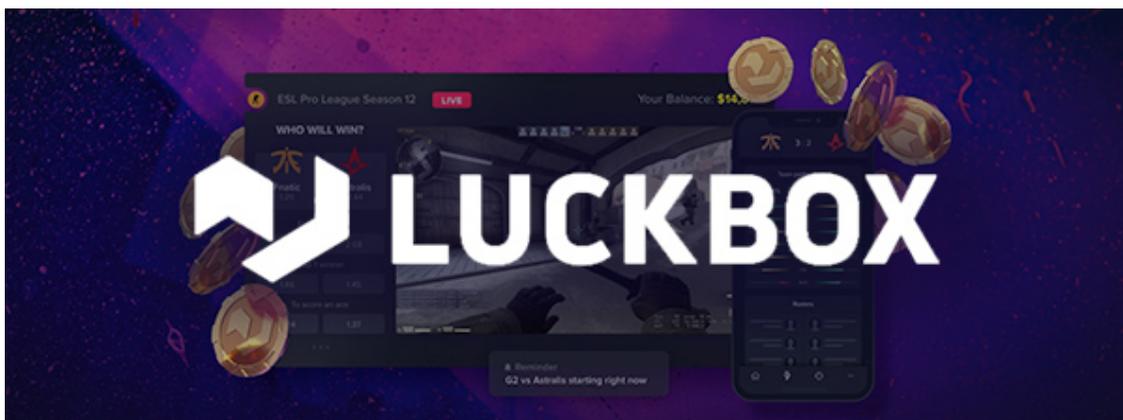
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## **Gold Mountain (TSXV: GMTN),**

a BC-based gold and silver exploration and development company focused on the expansion of the Elk Gold Project near Merritt, BC, closed on a \$4.7M financing with Gravitas Securities acting as co-lead agent. We congratulate Gold Mountain on the closing of its reverse takeover and subsequent listing onto the TSX Venture Exchange.

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## **Luckbox (TSXV: LUCK)**

Lastly, we would like to congratulate Luckbox on their successful listing onto the TSX Venture Exchange. Experiencing growth at “[500 percent through 2020](#)” and having wrapped up a reverse takeover and financing where Gravititas Securities served as co-lead agent and joint bookrunner, Luckbox is poised for success as the only public pure play esports betting company globally. Click [here](#) to see a recent interview with Quentin Martin, Chief Executive Officer of Luckbox.

## Here's to 2021!

With 2020 now in the rear-view mirror, we look forward to another spectacular year and are honoured to serve as trusted advisors and partners to our existing and new clients. Thank you and we hope to welcome you either in-person or virtual at Gravititas Securities' 4th Annual Growth Conference.

Sincerely,

**The Gravititas Securities Team**

