



Company: Gravitas Securities Inc.

Department: Investment Banking

Title: Analyst

Ideal Candidate:

Gravitas Securities Inc. is looking for a bright, motivated young professional with experience in the securities industry. Must be interested in a career in the investment banking industry. Will work alongside experienced industry leaders. Must be a self-starter and comfortable working both independently and as a part of a team.

Duties and Responsibilities:

- Conduct in-depth market, industry and company research
- Build comprehensive and complex financial valuation models, including discounted cash flow, comparable company, and precedent transaction, without the use of templates
- Prepare company, industry, and market briefing documents
- Assist with preparation of engagement letters and agency agreements
- Use the S&P Capital IQ web portal and plug-ins to conduct research and financial analysis
- Apply knowledge of accounting principles to inform financial analysis, including International Financial Reporting Standards and Generally Accepted Accounting Principles
- Use Microsoft Excel, Word, PowerPoint, and Outlook to complete computer-based tasks
- Use and create macros and Visual Basic to increase efficiency when working with Excel and PowerPoint

Qualifications, Skills and Requirements:

- Bachelor's Degree in Commerce/ Finance or a related discipline (Master's degree is an asset)
- Enrollment or completion of the CFA is considered an asset
- Knowledge of investment banking processes and related industry practices
- Must be able to adapt and prioritize, meeting deadlines, in a fast-paced environment
- Must have a positive, professional attitude and demonstrate professionalism at all times
- Must be able to work well independently with an ability to work collaboratively with others
- Must be able to maintain confidentiality, utilize judgment, and work with minimal supervision
- Should be highly motivated, independent but able to work within a team in an environment that is fast paced and rapidly changing
- Exceptional analytical skills
- Highly organized with excellent attention to detail and quality of work
- Excellent verbal and written communication skills
- Strong interpersonal and customer service skills

About Gravitas Securities Inc., Investment Banking:

Diverse Solutions for Diverse Clients

GSI's Investment Banking team advises both existing and emerging public companies to generate customized corporate finance solutions and gain access to both the Canadian and international capital markets.

Our dedicated team of investment banking professionals has the expertise to help companies at all stages of their growth. We have extensive experience raising equity from both institutional and retail investors and debt capital from private equity for clients in a wide range of industries, including mining, oil & gas, alternative energy, financial services, real estate, industrial and technology.

At GSI, we don't believe in a one-size fits all approach. We offer cost efficient financial solutions specifically tailored to meet our clients exacting requirements, enabling them to effectively reach their strategic goals.

Our Investment Banking Services include:

- Private equity and debt placements
- Secondary offerings
- Venture capital
- Resource production lending
- IPOs
- Capital pool companies
- Mergers & acquisitions
- Corporate workouts and refinancing
- Sponsorships